



**IONEX Research Corporation  
IOSERV DIVISION - STANDARD FIELD SERVICE RATES**

**Effective: 1 October 2009 – 30 September 2010**

*IONEX Research Corporation specifically reserves the right to modify these rates upon  
30 days notification to the Customer*

In the event the CUSTOMER requires the services of an IONEX Representative(s) to provide field work or assistance in the field to include, but not be limited to, installation, supervision, training of operator personnel, etc. the following conditions apply:

1. IONEX shall furnish technical and professional services as may be required including labor, transportation, and supervision; and shall perform all operations necessary and required to satisfactorily provide technical assistance and direction to the CUSTOMER during the installation, start-up, and/or operator training of IONEX-furnished equipment, as may be requested by the CUSTOMER.
2. Materials, supplies and equipment may either be supplied by IONEX or CUSTOMER, to be determined at such time that a contract for field service work is initiated.
3. CUSTOMER will submit a Request for Field Service Work no later than fourteen (14) days prior to the date that it is requested IONEX Personnel arrive on-site. If request is made later than 14 days prior to requested on-site date, then Emergency Response Premiums will be incurred.
4. Upon IONEX' completion of work at the site, IONEX shall submit a trip report to the CUSTOMER, documenting dates at the site, people contacted, activities, problems observed, and inspection performed by field personnel.

**FIELD SERVICE BASE RATES**

All field service jobs require time that goes into preparing for the trip before leaving Denver, time to rearrange projects in progress at the time of the Field Service Request, and time to prepare required test reports and paperwork for submittal upon work completion. When requests are made with less than 14 days notice, it imposes particular hardship to handle these items. Therefore, IONEX will impose the following Base Rates to every Field Service contract.

**MOBILIZATION CHARGE** – Based on 14+ days advance request

Field Testing Engineer .....	\$650.00/trip
Field Service Supervisor.....	\$510.00/trip
Field Fabrication / Welder.....	\$345.00/trip
Field Service Technician .....	\$255.00/trip

**EMERGENCY RESPONSE MOBILIZATION CHARGE** – Based on less than 14 days advance request

Field Testing Engineer .....	\$1425.00/trip
Field Service Supervisor.....	\$1205.00/trip
Field Fabrication / Welder.....	\$925.00/trip
Field Service Technician .....	\$640.00/trip



**HOURLY FIELD RATES**

As full consideration of the satisfactory performance by IONEX of these Services, CUSTOMER shall pay IONEX compensation in accordance with the following rate schedule:

**HOURLY RATE** – (Straight Time) based on eight (8) hour days 40 hours per week, Monday through Friday.

Field Testing Engineer .....	\$179.00/Hr.
Field Service Supervisor.....	\$125.00/Hr.
Field Service Fabrication / Welder.....	\$85.00/Hr.
Field Service Technician .....	\$62.50/Hr.

**OVERTIME RATES** – for customer requested hours in excess of an eight (8) hour day Monday through Friday or 40 hours in one week. Specific authorization from the CUSTOMER will be obtained prior to incurring these hours.

Field Testing Engineer .....	\$268.50/Hr.
Field Service Supervisor.....	\$187.50/Hr.
Field Service Fabrication / Welder.....	\$127.50/Hr.
Field Service Technician .....	\$93.75/Hr.

**WEEKEND/HOLIDAY RATES** – for customer requested hours worked in excess of the 40 hours week incurred on a Saturday, Sunday or for any work requiring to be accomplished during an officially designated US Holiday.

Field Testing Engineer .....	\$358.00/Hr.
Field Service Supervisor.....	\$250.00/Hr.
Field Service Fabrication / Welder.....	\$170.00/Hr.
Field Service Technician .....	\$125.00/Hr.

**TRAVEL RATES** – for time spent to travel to and from the work site location.

Field Testing Engineer .....	\$89.50/Hr.
Field Service Supervisor.....	\$62.50/Hr.
Field Service Fabrication / Welder.....	\$42.50/Hr.
Field Service Technician .....	\$31.25/Hr.

**STAND-BY RATES**

Should planned work be hindered or delayed by actions, inactions or non-support of the CUSTOMER, or for any other reason beyond the control of IONEX Research Corp, IONEX will charge 50% of the hourly rate as a stand-by charge for the period of the delay (Not to exceed 8 hours per day).

**EQUIPMENT RENTAL, SUPPLIES AND MATERIALS**

Any items required for work completion that may need to be rented or purchased while personnel are at the Work Site shall be invoiced at cost plus 15% handling charge. Customer authorization will be attained before incurring this cost.

**WORK SPACE**

Normally, the customer will be expected to provide suitable workspace for IONEX to accomplish the required work. However, should IONEX be required to procure and rent workspace, the charge to the CUSTOMER will include, but is not limited to, the cost of rent plus necessary utilities (including hookups) plus any special connection needs (i.e. special electrical, air connections) plus 15% handling charge.



**TRAVEL ACCOMODATIONS**

Airfare and rental vehicles (including applicable parking and fuel fees) will be billed at cost with submission of valid receipts. Per diem lodging and meals will be billed per U.S. General Services Administration current rates (available at [www.gsa.gov](http://www.gsa.gov)). Lodging taxes will be billed separately from the per diem, and receipts will be submitted.

**IONEX TESTING SERVICES**

On-site testing services will be performed at the hourly rates given above. Typically any on-site test can be performed by one of our Field Service Supervisors; however, some situations may require the services of one of our Field Test Engineers, who are experts in the area of IONEX equipment and testing. The personnel to be used on a job will be agreed upon during the contract negotiation phase of Field Service work.

IONEX performs the following tests in our in-house lab:

Butane Activity Testing of Charcoal Samples.....	\$280.00/sample
Heat of Adsorption Testing of Charcoal Samples .....	\$280.00/sample
Physical Properties Testing of Charcoal Samples .....	\$115.00/sample
DOP Testing of HEPA Filters .....	\$115.00/filter
Freon Testing of Adsorber Cells .....	\$.85.00/cell
Calibration of Halide Detectors.....	\$700.00/detector

All of these prices require that CUSTOMER pay for shipping of the test item/s to and from IONEX. Testing will be performed in our lab, and all test reports will be supplied within one week after test completion.